

## **Trebuchet Group, Fort Collins, CO**

Position Description - Senior Advisor

### **Summary**

Trebuchet Group supports purpose-driven leaders and teams to work better together. We are a small, close-knit team looking to add our next teammate to generate and support clients. Perfect for the individual entrepreneur / advisor who is looking to set aside doing everything themselves and join a team.

You will have the opportunity to help clients see new possibilities and create the futures they are hoping for with their businesses.

At the same time, you will develop your own skills, learn from your teammates, and share your gifts and experiences with our team. You will benefit from Trebuchet Group's building blocks of proven methods and tools, and have the chance to adapt them to your unique style and strengths.

### **Qualities**

- Collaborative team player with a sense of humor
- Self-starter able to manage multiple priorities and deadlines and shift gears with flexibility
- Looks for opportunities for improvement; takes initiative
- Open to different ways of approaching things as well as a willingness to follow structure
- Maintains confidentiality of sensitive topics and sound judgment on sharing information

### **Skills**

- Skilled at prospecting and consultative selling
- Expertise in facilitation, organizational development, and coaching
- Experience with assessments such as DISC/Motivators, Conflict styles, Team health, Strengths
- Excellent communication, public speaking, writing and editing skills
- Extremely comfortable using computers, including video conferencing and group decision making tools
- Strong time management skills
- Organized; able to keep track of details and put into context
- Uses internal systems and processes

### **Responsibilities include**

- Promote, prospect for, and help clients buy Trebuchet Group services
  - Actively prospect, network, write and speak to groups
  - Use consultative selling approach to help clients identify underlying needs and possibilities
- Deliver excellent services to leaders and teams
  - Provide facilitation, coaching, and organizational development
  - Create an environment that allows for individual and team transformation
  - Write reports and give insightful feedback
- Engage with the team to make Trebuchet Group better together
  - Build and maintain healthy relationships within our team
  - Attend team meetings, trainings, and working retreats

- Be physically present on a regularly scheduled basis
- Support team strategic objectives

### **Compensation and Expectations**

This is a salaried full-time employee position with a flexible schedule. Compensation is in the range of \$3500 - \$7500/month based on experience and will be adjusted based on contributions to sales and delivery. Benefits include health care, holidays, vacation, Simple IRA match, and profit sharing.

Our office location is in Fort Collins, Colorado. We would like someone who has a strong established network. Our preference is someone already in Northern Colorado or along the Front Range, and we are open to someone outside of this area who would bring Trebuchet Group to a new locale.

Some travel will likely be required, depending on clients.

We welcome applicants of diverse backgrounds of race, color, creed, gender, age, ancestry, disability, marital status, sexual orientation, or military status.

To apply for this position, submit your resume to [hire@trebuchetgroup.com](mailto:hire@trebuchetgroup.com).