





# **GETTING STARTED:** MICRO-INTERNSHIPS

**Get On-Demand Support** 

**Create Equitable Access to** Professional Opportunities

Build a Better Talent Pipeline

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# Challenges faced by students & recent grads



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# Legend F.

- Filtered out from other opportunities based on GPA
- Unsure of what to do with major



# Adila G.

- Student-Athlete
- Graduated with MBA, but lacked relevant experience



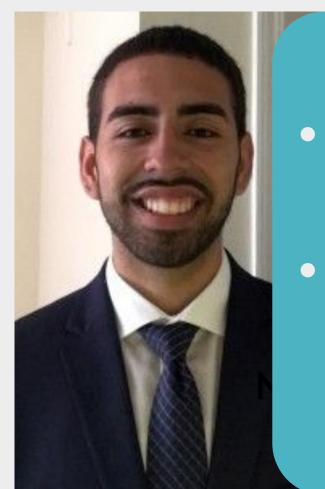
# Yayra T.

- Juggling work and school as a PhD student
- Couldn't afford to do unpaid opportunities



# Darren B.

- Overwhelmed by options in field of choice
- Not enough time to explore



# Noel A.

- First generation student
- Struggled to make connections at career fairs

# What Do Employers Want?

Engage students earlier or to align with strategic goals

Get through the noise

Build or enhance "employer brand"

Develop relationships to improve outcomes





**☐** Staples<sub>™</sub>

Lenovo











# What is Parker Dewey?

Parker Dewey's Micro-Internship platform provides an on-demand resource for busy teams while also enhancing their early career recruiting, diversity, and hiring outcomes.



Since 2015, Parker
Dewey has facilitated
thousands of
Micro-Internships in
partnership with
colleges, companies, and
other organizations















University of Colorado **Denver** 





























What are Micro-Internships?

Short-term, paid, professional projects completed by college students or recent graduates on behalf of busy professionals.



# Fast Facts About Micro-Internships



### Length

- Typically 10-40 hours required to complete
- Due within a few days to a few weeks



### **Easy**

- Over 98% of Micro-Internships exceed expectations
- Not your employees, interns, or contractors, but subject to NDA



### Cost

- Fixed cost, typically \$200-600 per project with 90% to the Micro-Intern
- No setup, hiring, or conversion fees



### **Professional**

- Comparable to tasks given to summer interns or new hires
- Don't require onboarding or deep industry knowledge



### Flexible

- Available year-round, on demand, and as needed
- Typically executed remotely



### **Complementary**

- Aligned to existing campus recruiting efforts
- No conversion or other fees



# What's On Your To-Do List?

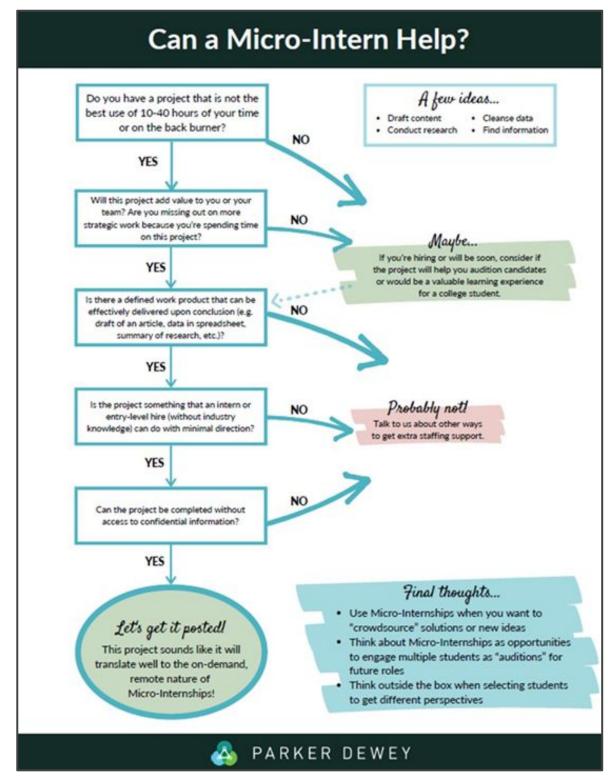
# Everyone Has Project Needs...

# "We should..."

Projects that would be valuable, but there aren't enough hours in the day

# "I shouldn't..."

Tasks that important, but not the best use of time for existing employees (but would be perfect for a college student or recent grad)





# How to Begin: 3 Easy Steps

1

# **Post Your Project**

Think about the tasks you want done, but don't have the time for or aren't the best use of time for you or your team.

Select Who You Want
You'll only see candidates who have
proactively expressed interest in
completing your assignment.

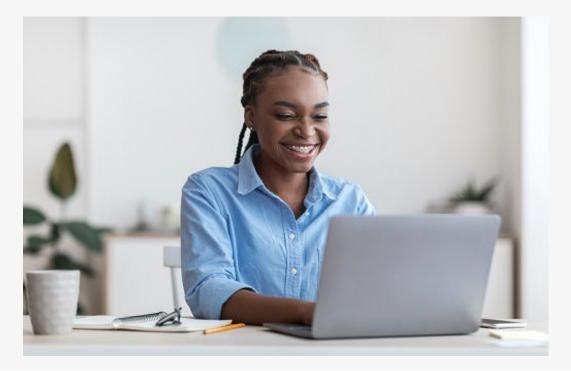
3

# The Work Gets Done

You can communicate with the student as much or as little as you want and in whatever way is easiest for you.

# Parker Dewey's role:

- Assist in posting projects
- Notify partners and assist in student selection
- Student support and payroll
- As-needed support



# Post Your Project

# Browse Micro-Internship Templates



What you need done



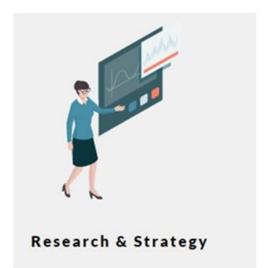








When you need it







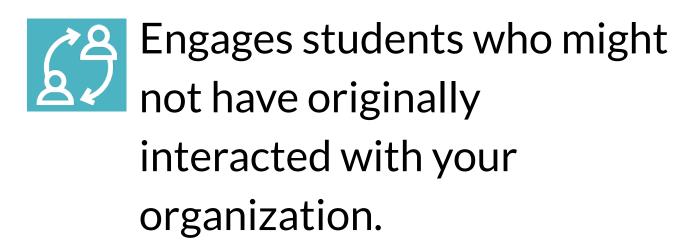




Any other details



# **Students Apply**





Parker Dewey's platform engages students to explore.





### Micro-Internships

Students from all majors can execute professional assignments to build and demonstrate skills while exploring a variety of career paths.

APPLY FOR MICRO-INTERNSHIPS

POST MICRO-INTERNSHIPS

### For Students/Recent Grads

When you are launching your career, Micro-Internships provide a tremendous opportunity. Not only can you explore different career paths and work on interesting assignments, you can also demonstrate your abilities to potential employers while building your professional portfolio and network. Beyond that, your academic experience will improve as you apply what is taught in the classroom to the real world (and vice versa). Oh, did we forget to mention that you get paid for all of this?

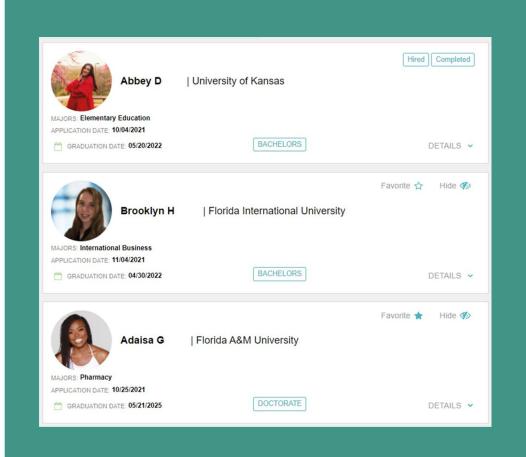
CREATE AN ACCOUNT





# Select the Micro-Intern

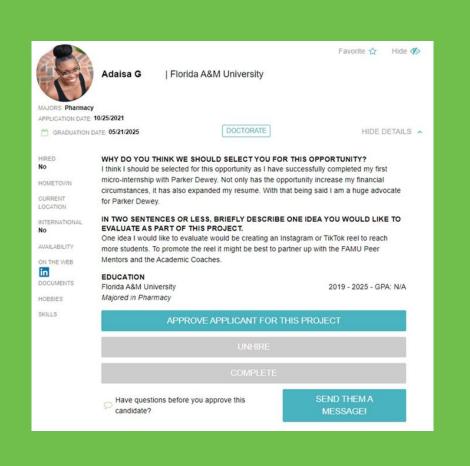
Only see candidates that have proactively applied



View student profiles, resumes, and portfolio documents



Review short-answer questions to quickly make a decision



# The Work Gets Done

Designed to make it easy for employees, not add to the workload



### **Engage how you want**

You can engage with Micro-Interns however is easiest for you (phone, email, video calls) and share whatever materials needed (templates, examples, etc.)



## **Ongoing support**

Parker Dewey's Client Success team is available to answer questions or provide project scoping assistance, and more as needed



## Inherently motivated

Over 98% project success rate as students strive to exceed expectations (and we'll help you select another Micro-Intern if there are any issues)



### Students are well supported

Micro-Interns use resources available to them such as in-class examples, faculty, alumni mentors, etc.) and through Parker Dewey to complete the projects



# Why Micro-Internships Work (It's a Win-Win!)

# Busy professionals value the support

- High quality, on-demand support year-round
- Improved hiring of future interns / new hires
- Opportunity to give back
   (e.g. alma mater, ERGs, etc.)

# University recruiters value the outcomes

- Early and broad access
- Year-round access and pipeline development
- Time and cost effective
- Better outcomes including conversion, DEI, and retention

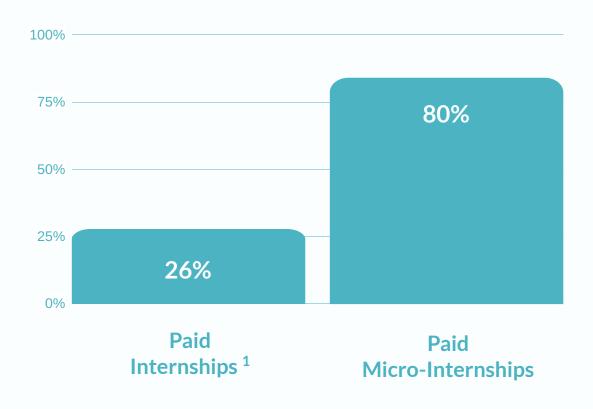
# Students value the experience

- Access and opportunity to demonstrate skills
- Enhance professional competencies
- Explore career paths

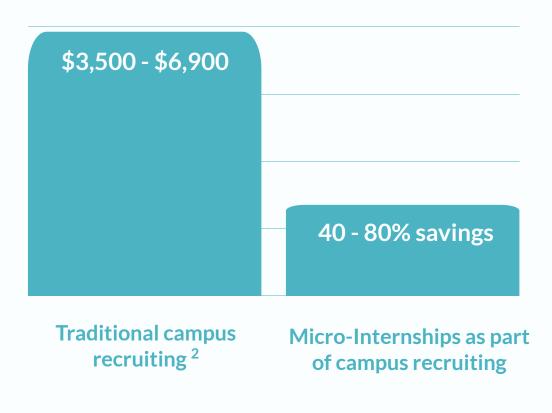


# The Impacts of Micro-Internships

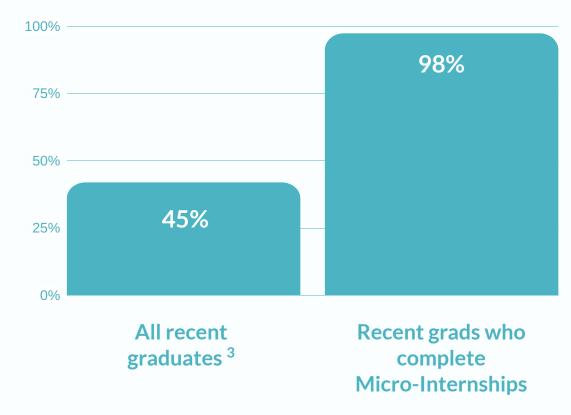
## STUDENTS FROM UNDERREPRESENTED GROUPS



# COST PER HIRE FOR CAMPUS RECRUITING



# FIRST YEAR RETENTION OF RECENT GRADS

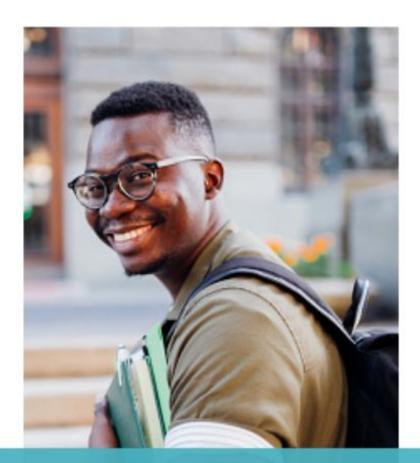




<sup>&</sup>lt;sup>1</sup> According to the National Association of Colleges and Employers (NACE) 2019 Student Survey Report.

<sup>&</sup>lt;sup>2</sup> Based on averages compiled by the National Association of Colleges and Employers (NACE) 2018 Recruiting Benchmarks Survey.

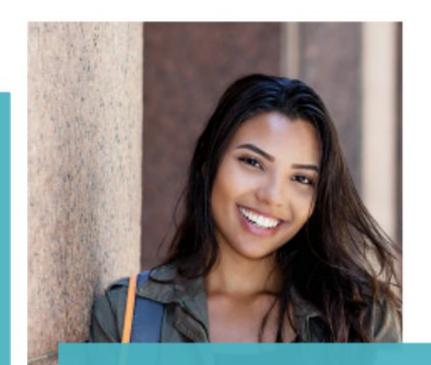
<sup>&</sup>lt;sup>3</sup> According to the U.S. Bureau of Labor Statistics National Longitudinal Surveys NLSY97.



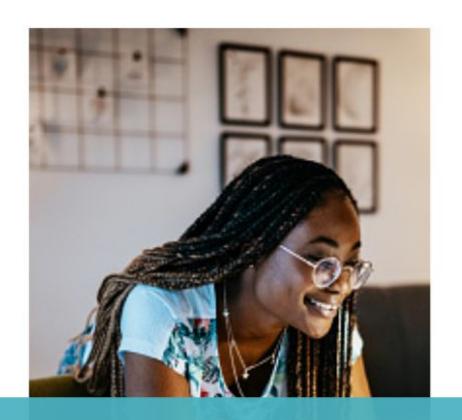
# Deliver Meaningful Experiences

"Parker Dewey helped us find candidates who weren't even considering our industry."





"We saw her incredible technology skills, which weren't apparent from her resume as a humanities major."



"We were able to recruit for internships and full-time roles from schools we traditionally didn't visit. And many were our best new hires!"







# Impact/ Student Voices



# PARKER DEWEY



"Working on Micro-Internships meant there were less barriers. I could jump right into a project and I got to know what their expectations were sooner instead of being filtered out by my GPA."



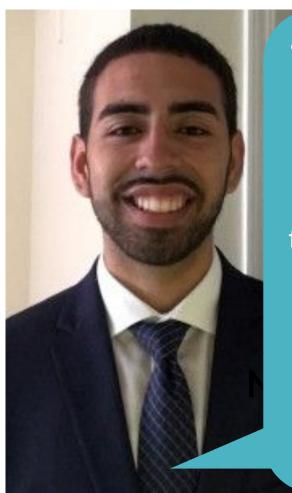
"Even though I was pivoting,
Micro-Internships were a perfect transition into either a new role or just to explore and see what you are capable of."



"From an HR
perspective, it's a
great way to get
diverse people into
your organization.
Being a student, it's
a good way to get
experience,
network, and make
money too."



"It's hard to focus on learning and career development at the same time while you're in school. Parker Dewey allowed me to actually see what we'd been talking about applied."



"At a career fair, my classmates had long conversations with recruiters while I was being told not to leave my resume for consideration.

Micro-Internships gave us something to talk about."

# Valuable Data and Insights ②

Project
OUTCOME

and
MANAGER
FEEDBACK

Applicant
GRADUATION
YEAR



SCHOOLS
REACHED
without
TRAVEL

Suggested NEXT STEPS



Voluntary
DEMOGRAPHIC DATA
including
RACE and
GENDER





# Micro-Internship Program

# Launch in days, not months







### Program Design

- Strategy development based upon your goals
- Internal portal with suggested projects aligned to key full-time roles / internships
- Best practices to launch your program and engage stakeholders



### **Strategic Marketing**

- Targeted engagement aligned to your goals
- Year-round, on-demand access to develop curated pipeline
- Reach untapped candidates of highly-motivated early career talent



### **Ongoing Support**

- Complete HR and legal support including payroll, NDA, assignment, and other documentation
- Dedicated client success support
- Best practices and other resources to ensure success



### **Impact Report**

- Outcomes data to highlight program reach, breadth, demographics, feedback, etc.
- Actionable insights to optimize early career talent strategy
- Data to plan for future hiring needs, opportunities, and gaps



# What's Next



# Post a Project!

Get something off of your to-do list with the help of a local student.

# **Share with Colleagues**

Parker Dewey has lots of collateral to make this easy. We can host a webinar just for your organization.

# Let's Chat!

Connect with us 1:1 to brainstorm, share best practices, etc.

Micro-Internships for **Colorado State University** 

Students and R As you consider your workforce needs in the co

Learn more about Micro-Internships below, see be immediately available for our students. Use requests or to ask questions about the program

opportunity to engage our current students an

professional assignments.

In addition to providing professional work expe Micro-Internships can also complement your ca opportunity to assess students' skills and quali

Browse our recommended projects below or co and learn more about supporting our students



Provide a student with a job description and have them identify 25 candidates they think would be good for the position. Once identified, they will they selected these specific candidates as well as potential conversation starters you might have for each based on their background and work



### Resumes

Provide a student with 20 resumes and a job description and have them review each one and rank their top 10 based off their qualifications for the job. Once justification for why they ranked them where they did.



Schrader

Let a student review your existing job specifications for ten positions or new job descriptions for similar jobs as used practices and ways for us to create or improve our job requirements.



focused), evaluating effectiveness of various methods, and initial screens of candidate information based upon pre-



### **Diversity Best Practices**

Assist in the development of a diversity best practices manual. Identify between across the articles in a single



Help create and maintain a positive communities. This may include drafting content for local publications and social



### Data Clean-Up

Cleanse a provided data set including removing duplicates, updating outdated integrity and ensure its completeness is



around our product offerings and record answers. Complete the same for three

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